

## ANNUAL GROWTH RATES, P/E, DIVIDEND YIELD AND EXCHANGE RATES

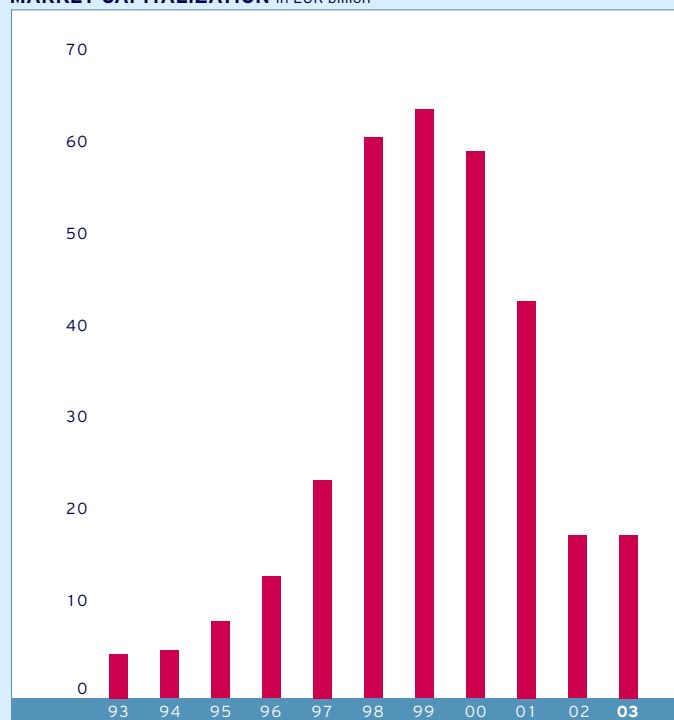
	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
<b>ANNUAL GROWTH RATES (in %)</b>											
Net income – reported	11%	14%	15%	19%	41%	25%	26%	32%	16%	-35%	16%
Net income – per share	4%	10%	13%	17%	31%	22%	18%	23%	13%	-39%	11%
Dividends	6%	22%	23%	19%	31%	20%	19%	23%	12%	-11%	-46%
Shareholders' equity	37%	-9%	3%	38%	61%	-4%	71%	-5%	24%	-11%	-1%
<b>MARKET CAPITALIZATION<sup>1</sup></b>											
P/E AEGON trailing earnings <sup>2</sup>	10.7	9.9	14.3	18.7	22.9	48.4	37.5	28.1	17.2	11.3	10.2
P/E US life insurers <sup>3</sup>	13.6	11.9	12.7	14.8	18.3	18.6	15.9	21.9	16.5	19.4	14.4
P/E Europe life insurers <sup>3</sup>	31.3	21.1	21.7	20.4	24.6	27.0	31.0	28.8	20.6	13.8	16.9
Dividend yield AEGON % <sup>3</sup>	3.6	3.7	3.9	2.7	1.7	0.9	1.2	1.5	2.7	6.8	3.4
Dividend yield US life insurers % <sup>3</sup>	2.5	3.0	2.2	2.0	1.5	1.2	1.5	1.2	1.3	1.5	1.2
Dividend yield Europe life insurers % <sup>3</sup>	2.8	3.0	2.9	3.0	2.4	1.8	1.9	2.0	3.2	5.9	3.8
<b>EUR IN USD</b>											
Year-end	1.135	1.270	1.374	1.264	1.092	1.167	1.005	0.931	0.881	1.049	1.263
Weighted average	1.187	1.211	1.373	1.306	1.128	1.111	1.061	0.924	0.895	0.947	1.131
<b>EUR IN GBP</b>											
Year-end	0.769	0.813	0.886	0.744	0.660	0.705	0.622	0.624	0.609	0.651	0.705
Weighted average	0.789	0.790	0.869	0.839	0.688	0.670	0.659	0.609	0.621	0.628	0.691

<sup>1</sup> In EUR million

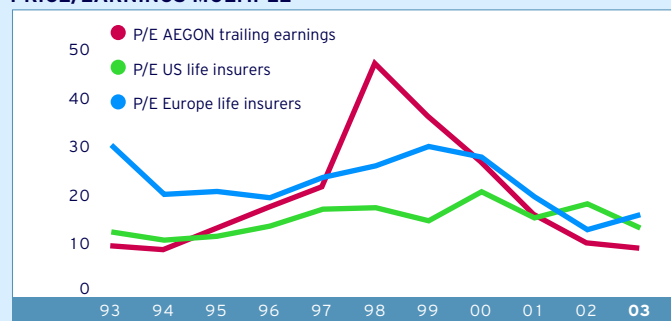
<sup>2</sup> Calculated as closing price divided by net income per share over the year

<sup>3</sup> Source: Datastream

### MARKET CAPITALIZATION in EUR billion



### PRICE/EARNINGS MULTIPLE



### DIVIDEND YIELD in percentage

