

## DEPOSITS AND NEW PREMIUM PRODUCTION

in USD million	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
<b>AMERICAS</b>											
Fixed annuity deposits	-	-	-	-	-	-	3,866	4,592	6,756	7,178	5,220
Variable annuity deposits	-	-	-	-	-	-	5,025	8,299	5,944	9,902	6,370
GIC deposits and funding agreements	-	-	-	-	-	-	9,610	10,664	10,922	9,827	9,412
<b>TOTAL DEPOSITS PRODUCTION</b>											
<b>ON-BALANCE SHEET</b>							<b>18,501</b>	<b>23,555</b>	<b>23,622</b>	<b>26,907</b>	<b>21,002</b>
Synthetic GICs	-	-	-	-	-	-	5,184	5,891	11,709	12,196	13,242
Mutual funds and other	-	-	-	-	-	-	4,075	7,425	6,400	6,646	8,305
<b>TOTAL DEPOSITS PRODUCTION</b>											
<b>OFF-BALANCE SHEET</b>							<b>9,259</b>	<b>13,316</b>	<b>18,109</b>	<b>18,842</b>	<b>21,547</b>
<b>NEW PREMIUM PRODUCTION LIFE INSURANCE</b>											
Single premium	-	-	-	-	-	-	1,050	1,966	1,924	1,578	1,291
Recurring annualized	-	-	-	-	-	-	600	970	794	826	947
<b>TOTAL RECURRING PLUS 1/10 SINGLE</b>							<b>705</b>	<b>1,167</b>	<b>986</b>	<b>984</b>	<b>1,076</b>

in EUR million

### THE NETHERLANDS

#### NEW PREMIUM PRODUCTION LIFE INSURANCE

Single premium	-	-	-	-	-	-	948	1,292	1,625	1,536	1,164
Recurring annualized	-	-	-	-	-	-	263	172	188	191	156
<b>TOTAL RECURRING PLUS 1/10 SINGLE</b>							<b>358</b>	<b>301</b>	<b>351</b>	<b>345</b>	<b>272</b>
<b>SAVINGS DEPOSITS</b>							<b>3,661</b>	<b>3,528</b>	<b>4,262</b>	<b>3,386</b>	<b>2,899</b>
<b>INVESTMENT CONTRACTS</b>							<b>465</b>	<b>938</b>	<b>816</b>	<b>393</b>	<b>13</b>

in GBP million

### UNITED KINGDOM

#### NEW PREMIUM PRODUCTION LIFE INSURANCE

Single premium	-	-	-	-	-	-	2,400	2,982	2,763	2,390	2,719
Recurring annualized	-	-	-	-	-	-	203	240	362	349	363
<b>TOTAL RECURRING PLUS 1/10 SINGLE</b>							<b>443</b>	<b>538</b>	<b>638</b>	<b>588</b>	<b>635</b>

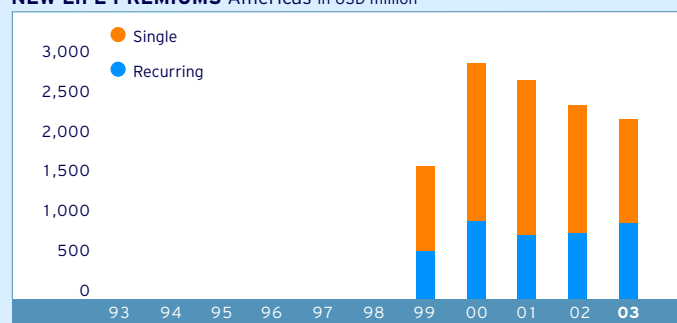
in EUR million

### OTHER COUNTRIES

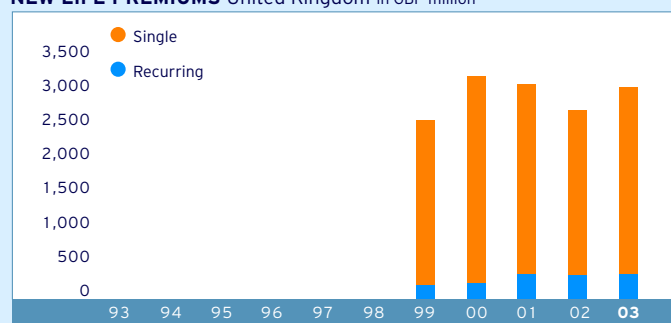
#### NEW PREMIUM PRODUCTION LIFE INSURANCE

Single premium	-	-	-	-	-	-	165	248	116	45	34
Recurring annualized	-	-	-	-	-	-	100	101	125	157	400
<b>TOTAL RECURRING PLUS 1/10 SINGLE</b>							<b>116</b>	<b>126</b>	<b>137</b>	<b>161</b>	<b>403</b>

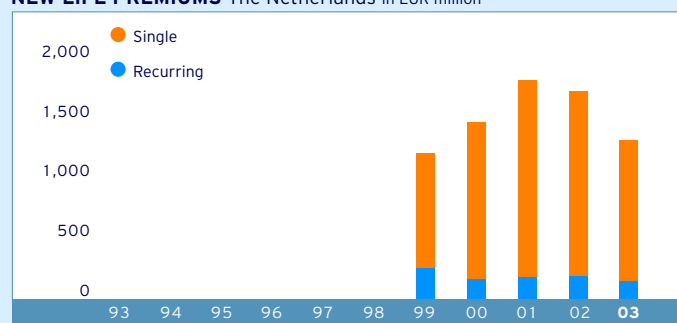
**NEW LIFE PREMIUMS Americas in USD million**



**NEW LIFE PREMIUMS United Kingdom in GBP million**



**NEW LIFE PREMIUMS The Netherlands in EUR million**



**NEW LIFE PREMIUMS Other countries in EUR million**

