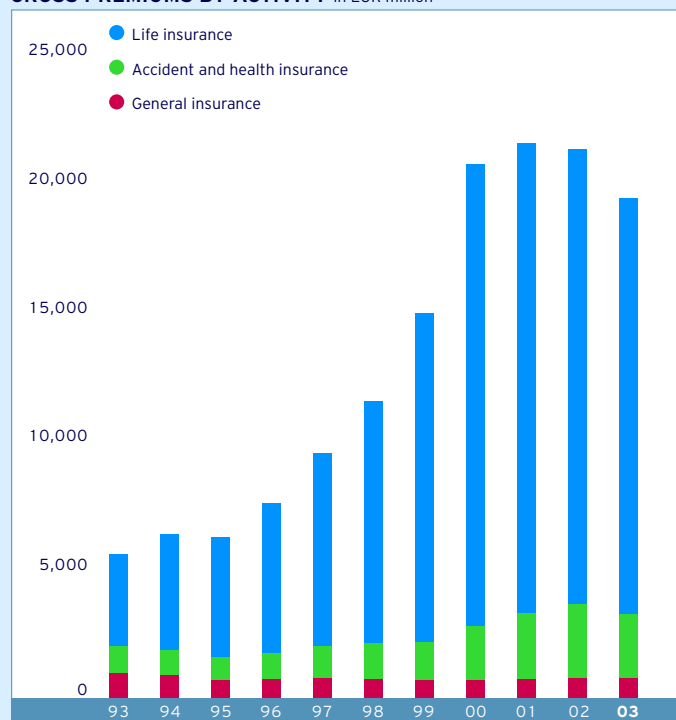


PREMIUMS AND DEPOSITS

in EUR million	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
GROSS PREMIUMS BY ACTIVITY¹											
Life general account single	-	-	-	-	-	1,236	1,318	2,224	2,165	1,789	1,773
Life general account recurring	-	-	-	-	-	2,334	3,881	4,953	5,533	5,689	5,448
Life policyholders account single	-	-	-	-	-	3,681	4,848	6,823	6,363	6,232	4,945
Life policyholders account recurring	-	-	-	-	-	2,162	2,755	3,983	4,220	4,031	4,043
Life insurance	3,569	4,472	4,654	5,822	7,489	9,413	12,802	17,983	18,281	17,741	16,209
Accident and health insurance	1,058	970	896	996	1,267	1,391	1,453	2,067	2,558	2,848	2,463
General insurance	978	910	698	761	776	746	725	721	739	767	796
TOTAL PREMIUMS	5,605	6,352	6,248	7,579	9,532	11,550	14,980	20,771	21,578	21,356	19,468
GROSS DEPOSITS											
Fixed annuities	-	-	-	-	-	-	3,645	4,972	7,545	7,582	4,615
Variable annuities	-	-	-	-	-	-	4,738	8,987	6,638	10,458	5,632
GICs and funding agreements	-	-	-	-	-	-	9,062	11,547	12,198	10,379	8,321
TOTAL ANNUITIES AND GIC DEPOSITS	2,150	2,741	2,546	2,779	4,679	6,723	17,445	25,506	26,381	28,419	18,568
Savings deposits	-	-	-	-	-	3,804	3,661	3,528	4,262	3,386	2,899
TOTAL DEPOSITS PRODUCTION ON-BALANCE SHEET	-	-	-	-	-	10,527	21,106	29,034	30,643	31,805	21,467
Synthetic GICs	-	-	-	-	-	-	4,888	6,379	13,077	12,881	11,707
Mutual funds and other managed assets	-	-	-	-	-	-	4,599	9,410	8,520	9,125	11,511
TOTAL DEPOSITS PRODUCTION OFF-BALANCE SHEET	-	-	-	-	-	-	9,487	15,789	21,597	22,006	23,218
INVESTMENT CONTRACTS	-	-	-	-	-	-	465	938	816	393	13
NEW PREMIUM PRODUCTION LIFE INSURANCE											
Single premium	-	-	-	-	-	-	5,748	8,565	8,337	7,052	6,274
Recurring annualized	-	-	-	-	-	-	1,237	1,717	1,783	1,776	1,918
TOTAL RECURRING PLUS 1/10 SINGLE	-	-	-	-	-	-	1,812	2,574	2,617	2,481	2,545

¹ Excluding annuities

GROSS PREMIUMS BY ACTIVITY in EUR million



DEPOSITS in EUR million

